



# Broker Bulletin

August 11, 2008

## New Brunswick Private Passenger Motorcycle Changes

To All New Brunswick Brokers,

**Effective August 1st, 2008 for New Business and September 1st, 2008 for Renewals**, Kingsway General Insurance announces the following changes to the Private Passenger Motorcycle product rates and underwriting rules:

- The rate pages, rating variables, years licenced matrix and the manual have all been simplified to allow for a greater ease of doing business.
- Only Driving Records 0-3 are available. Driving Records 4, 5, and 6 have been eliminated.
- Risks that qualify for driving record 3 are now eligible for \$2,000,000 liability and the SEF 43R.
- Newly licenced drivers who have obtained an approved Driver Training certificate are now eligible for a Driver Training Discount of 20%. The driving record for these drivers has also been amended. Complete details are provided on page 14 of the revised Underwriting Manual.
- Vehicles with an approved alarm system now qualify for a 5% Alarm Discount.
- Pre-authorized payment plans are now available for operators with a prior non-payment cancellation.
- Vehicle, Accident and Conviction Surcharges have been amended. Details are provided on page 17.
- The minimum physical damage deductible has been increased to \$500.
- Harley Davidson, Indian, Bimota, Moto Guzzi, Turbo and Custom Motorcycles are now eligible for a minimum \$1000 deductible.
- The Excluded Motorcycle list has been updated.

**The on-line quoting engine is no longer available. Please use the rate pages located on the Broker Center.**

For additional information regarding Kingsway and the products we offer, please visit our website at [www.kingsway-general.com](http://www.kingsway-general.com). While visiting our website, log into our Broker Center to obtain a copy of our Rate Pages, Vehicle Groups and **revised Underwriting Manual, which outline complete details of all changes**. The Broker Center also provides copies of bulletins and business forms, including our payment authorization form where applicable. If you are not already set up with a user name and password to access the Broker Centre, please contact our Marketing Department at [kgmarketing@kingsway-general.com](mailto:kgmarketing@kingsway-general.com)

To discuss market opportunities, programs or new products, please contact Christopher Smyth, Manager, Business Development at [csmyth@kingsway-general.com](mailto:csmyth@kingsway-general.com)

***Kingsway thanks you for your support. Our commitment is to continuously provide comprehensive products, competitive pricing and excellent claims service exclusively through the broker distribution channel.***

Sincerely,

Grace Kemp CIP, ACS  
National Marketing Manager

***Our operating principles.....Fair, Accurate, Courteous, Timely***

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7120 Hurontario Street, Suite 700, Mississauga, Ontario L5W 0B1  
Phone: (905) 677-8889 or 1-800-265-5458 / Fax: (905) 677-5008 or 1-800-267-5569  
[www.kingsway-general.com](http://www.kingsway-general.com)